# Kaminario K-Assured™

#### **WORRY FREE TODAY**

- Assured Capacity
- Assured Performance
- Assured Availability

#### **WORRY FREE FOREVER**

- Assured Scale
- Assured Maintenance
- Assured SSD Life

Kaminario stands behind the K2 all-flash array with K-Assured: The storage industry's most comprehensive, most straightforward, most valuable business guarantee program. K-Assured combines six simple guarantees to give customers certainty and predictability as their business scales.

The Kaminario K2 all-flash array is based on an agile software defined architecture that leverages the rapid advancement of commodity compute, networking, and solid state storage technologies. With its ability to scale up and out, its industry leading data reduction capabilities, and flexibility to manage mixed workloads, the K2 is the most flexible, scalable, and cost-effective all-flash platform available. These capabilities help deliver a highly predictable storage platform that consistently delivers in the most demanding IT environments.

Every business has its unique set of goals, challenges, and priorities that shape its optimal IT infrastructure strategy. Further, as an organization grows, its infrastructure requirements evolve. As the foundational layer of an organization's IT infrastructure, storage solutions must adapt - or be replaced - over time. Kaminario's ability to deliver predictability in the highly unpredictable world of modern IT makes the K2 all-flash array the go-to storage solution for rapidly growing and changing businesses. The K-Assured program formalizes this predictability with guarantees that let customers lock in the certainty and predictability they need to confidently invest in an IT infrastructure that supports their business today and as it grows over time.

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# **Worry Free Today**

# **Assured Capacity**

Kaminario was the first all-flash array vendor to introduce an effective capacity guarantee in 2014. K-Assured extends Kaminario's commitment to ensuring customers get what they purchase. The Assured Capacity guarantee provides customers a minimum effective storage capacity for their purchase over the life of the array. This guarantee applies to any data set as long as it's not already compressed or encrypted. If K2 does not meet the guaranteed effective capacity, Kaminario will provide the guaranteed capacity to the customer, at no additional cost.

## **Assured Performance**

Businesses expect all-flash solutions to support high performance, mission critical applications. Delivering consistent high performance as environments grow and as workloads become more complex requires an all-flash architecture that is designed for change. The Kaminario K2 can scale-out to maintain performance as environments grow and can maintain high performance in the face of mixed workloads. Kaminario K-Assured clarifies the performance you can expect. If the K2 does not perform as promised, Kaminario delivers additional compute resources at zero cost to close the gap.

# **Assured Availability**

High availability is table stakes for enterprise class all-flash storage arrays. There is no excuse for violating the trust you put in your storage vendor's ability to secure your most important asset - your data. A claim around high availability is not the same as a high availability promise. The Assured Availability guarantee delivers a very simple message: We are confident that K2 will deliver 99.999% uptime, if it doesn't, we provide you with additional support at zero cost.

# **Worry Free Forever**

#### **Assured Scale**

Kaminario K2 is built on an agile, software-defined architecture that takes maximum advantage of commodity hardware. As new compute, networking, and solid state storage technologies become available, existing K2 implementations can scale out with the newest, highest performance, most cost-effective hardware available. As older technologies reach the end of their useful life, they can be gracefully decommissioned non-disruptively. The Assured Scale program formalizes this commitment with a guarantee that redefines the notion of storage life cycle management. Forklift upgrades are a thing of the past.

## **Assured Maintenance**

Maintenance and support pricing have traditionally been financial engineering mechanisms that encourage users to decommission hardware early in favor of upgrading. The uncertainty of maintenance pricing beyond the term of the original support contract makes OPEX forecasting extremely unpredictable. The Assured Maintenance program locks maintenance pricing as a fixed percentage of the actual hardware and software purchase price in perpetuity.

### Assured SSD Life

Kaminario K2 employs advanced write and endurance management techniques that extend the useful life of SSDs beyond the terms warrantied by the manufacturers. Since the K2 is a strategic storage platform that can predictably grow and evolve as your business scales, Kaminario wants to ensure that SSD wear does not pose a source of unpredictability. With the Assured SSD Life guarantee, Kaminario covers all SSD failures, including wear out, for K2 systems under active support. It's just that simple.

# **K-Assured No-Risk Trial Program**

Trial your Kaminario K2 with the K-Assured No-Risk Trial for 30 days. Take advantage of Kaminario's Professional Services team to install and configure the K2 to your application environment. Benchmark K2 performance and functionality against the competition and experience the ease of implementation, setup, management, and scaling. Verify actual data reduction capability and effective capacity for your specific application workloads.



#### Contact

Contact a business development representative to answer any questions you may have.



#### Schedule a Demo

Schedule a demo with an engineer and learn if Kaminario's solution works for you.



#### Request a Quote

Request a quote for your application from our business development team.

## **About Kaminario**

Kaminario, the leading all-flash storage company, is redefining the future of modern data centers. Its unique solution enables organizations to succeed in today's on-demand world and prepares them to seamlessly handle tomorrow's innovations. Only Kaminario K2 delivers the agility, scalability, performance and economics a data center requires to deal with today's cloud-first, dynamic world and provide real-time data access -- anywhere, anytime. Hundreds of customers rely on the Kaminario K2 all-flash array to power their mission critical applications and safeguard their digital ecosystem. Headquartered in Needham, MA, Kaminario works with an extensive network of resellers and distributors, globally.

For more information, visit www.kaminario.com

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Product specifications and performance are subject to change without notice.